

## Good Faith Effort

 Contract Renewal Waiver and ConcurrenceNo vendor shall be eligible for renewal of a contract when that vendor has failed to meet the goals agreed to in the vendor's utilization plan, as defined in Section 2 of the Business Enterprise for Minorities, Women, and Persons with Disabilities Act, unless the State agency has determined that the vendor made good faith efforts toward meeting the contract goals. If the State agency determines that the vendor made good faith efforts, the agency may issue a waiver after concurrence by the chief procurement officer. 30 ILCS 500/20-60(f).

## Requesting Agency THA - Toll Highway Authority

Original Contract BidBuy PO Number P-14550 Renewal Contract BidBuy REQ Number R-116745

## Section I-General Information

Project Title Automatic Number Plate Recognition (ANPR) System

Vendor
G4S Secure Integration LLC

## Section II - BEP Contract Goal Attainment

Provide the current term notice of award dollar amount, the current term contract actual spend, and the proposed renewal notice of award dollar amount.


Provide current term BEP goal percentage, the BEP goal percentage actually achieved in the current term, and the proposed renewal BEP goal percentage. The actual achieved current term BEP goal percentage is based on the current term contract actual spend.


List the names of all BEP subcontractors identified on the Utilization Plan. For the current term, list each BEP subcontractor's goal percentage, the actual achieved goal percentage, and the actual achieved goal dollar value.

| BEP Subcontractor Name | Goal Percentage | Achieved Goal <br> Percentage | Achieved Goal Value (\$) |
| :--- | :---: | :---: | :---: |
| DND Electric, Inc. | 12 | 9 | $\$ 2,048,806.00$ |
| Evergreen Supply Co. | 2 | 0 | $\$ 76,076.00$ |
| J.A.Watts, Inc | 1 | 3 | $\$ 748,731.00$ |
| Pace Systems, Inc. (Recently added) | 0 | 0 | $\$ 0.00$ |



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## Section III - Contract Description

Provide a brief description of the current term contract supplies or services:
The purpose of the ANPR System is to provide front and rear images of license plates associated with image-based tolls and toll violations for the pursuit of the revenue recovery of tolls. The vendor provides all hardware and software needed to drive camera execution and run plate recognition software, including optical-character recognition (OCR) certification, replacement parts, and warranty maintenance and services needed to implement the Automatic Number Plate Recognition System (hereinafter referred to as "ANPR System").

## Section IV - Good Faith Effort

List actions that the vendor took which constitute a good faith effort to meet the contract's current term BEP goal percentage. Responses must describe the vendor's actual actions (actions that occurred). Intended actions should not be listed here.

In the original U-Plans the Vendor agreed to a $15 \%$ goal and anticipated the break down to achieve this goal to three (3) BEP Vendors; Evergreen Supply Co for Electrical Materials, DND for installation and JA Watts for Construction Mgmt. As the Contract moved forward there was less material costs hence less goal achieved for Evergreen Supply Co. as well as less installation needed from DND. In attempt to remain compliant with the BEP goal the Vendor utilized more services from JA Watts for Construction Mgmt services

Vendor is currently in the process of installing hundreds of cameras at various Toll Booths throughout the State. They added in December 2020 Pace Systems as a subcontractor in order to achieve its $15 \%$ goal. The camera installations was delayed and will commence the first week of February. Pace Systems has committed to working on the project value of $\$ 825,434.16$, which is roughly $21 \%$ of the amendment contract that was executed in November 2020. Pace Systems has performed some services in 2021 but that was prior to the submittal and approval of the required U-Plan documents. They will receive BEP credit for all future work completed.

Note: Section II BEP Goal Attainment does not allow for decimals. Evergreen Supply Co has actually achieved $0.34 \%$ of the $1.7 \%$ goal.
Describe in detail the impact to the State if this renewal is not approved.
The Automatic Number Plate Recognition system provides front and rear images of license plates associated with image-based tolls and toll violations for the purpose of pursuing the revenue recovery of tolls. The license plate image is required to satisfy the statutory case management requirements for identifying missed toll vehicles.

## Section V - Additional Information

If the vendor's actions alone do not fully explain the vendor's good faith effort, provide additional information explaining why the contract's current term BEP goal percentage was not achieved.

Vendor has also submitted a commitment letter committing to meeting the $15 \%$ goal on the contract by the end of the contract term.


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| :--- | :--- | :--- | :--- |

## Section VI - State Agency Head Determination

The State Agency Head's signature cannot be delegated or signed by a designee.
"As the Agency Head, I have determined that the vendor's actions constitute a good faith effort to meet the contract's current term BEP goal percentage."

State Agency Head Signature



## Section VII - Chief Procurement Officer Concurrence

I concur with the State Agency Head's determination that the vendor made a good faith effort to satisfy the contract's current term BEP goal percentage.
I do not concur with the State Agency Head's determination that the vendor made a good faith effort to satisfy the contract's current term BEP goal percentage.

CPO's Signature

Date


