



Good Faith Effort Contract Renewal Waiver Request Form

No vendor shall be eligible for renewal of a contract when that vendor has failed to meet the goals agreed to in the vendor's utilization plan unless the State agency has determined that the vendor made good faith efforts toward meeting the contract goals and has issued a waiver or that vendor is not otherwise excused from compliance by the chief procurement officer in consultation with the purchasing State Agency. 30 ILCS 500/20-60(f).

Requesting Agency

Original Contract BidBuy PO Number Renewal Contract BidBuy REQ Number

Section I - General Information

Project Title

Vendor

Section II - BEP Commitment

Contract commitment means that the contractor will make a good faith effort to use the BEP subcontractors as described in the Utilization Plan.

Provide the current term notice of award dollar amount, the current term contract actual spend, and the proposed renewal notice of award dollar amount.

Current Term Notice of Award Amount (\$)	<input type="text" value="\$1,250,000.00"/>	Current Term Contract Actual Spend (\$)	<input type="text" value="\$ 315,278.40"/>	Proposed Renewal Notice of Award Amount (\$)	<input type="text" value="\$ 1,560,000.00"/>
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Provide current term BEP contract commitment percentage, the actual achieved current term BEP contract commitment percentage, and the proposed renewal BEP contract commitment percentage. The actual achieved current term BEP contract commitment percentage is based on the current term actual spend.

Current Term BEP Contract Commitment (%)	<input type="text" value="10%"/>	Current Term BEP Contract Commitment Actual (%)	<input type="text" value="0.00 %"/>	Proposed Renewal BEP Contract Commitment (%)	<input type="text" value="10%"/>
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List the names of all BEP subcontractors identified on the Utilization Plan. For each BEP subcontractor listed, provide the commitment percentage, the actual achieved commitment percentage, and the actual achieved commitment dollar value.

BEP Subcontractor Name	Commitment Percentage	Commitment Percentage Actual	Commitment Value Actual (\$)
Anchor Staffing Inc.	10%	0.00%	\$0.00 for the current renewal
Vector	10%	0.00 %	\$0.00 for the current renewal



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Section III - Contract Description

Provide a brief description of the current term contract supplies or services:

This renewal(2015-23-008-3) provides for the maintenance of the Crisis and Referral Entry Service (CARES), which provides centralized mental health crisis hotline, eligibility, and dispatch services to recipients determined eligible for publicly funded crisis services.

Past BEP History - FY15-FY19 = \$486,853.97 or 10.187% per the BEP Portal. FY20 & FY21 was \$0.00 due to COVID per their letter attached. At the present, the Vendor's overall BEP Goal is 8.29%. It is the agency's understanding that the BEP Goal of 10% is over the entire term of the contract.

Section IV - Good Faith Effort

Describe the actions that the vendor took which constitute a good faith effort in performance of the current term of the contract, to meet the BEP commitment described in the Utilization Plan:

See attached letter from Vendor. Due to COVID-19, the Vendor had to cut back as the call volume plummeted. As restrictions related to the pandemic have eased and the call volume is rebounding, they have re-established the relationship with the Anchor Staff. Besides the unique volume and staffing challenges brought by the pandemic that directly led to underachievement in planned BEP spending over the last year, it should also be noted that Chrysalis Consulting Group is a wholly owned subsidiary of Aunt Martha's Health and Wellness Center and the Interim CEO is shared with Aunt Martha's. Aunt Martha's is an Illinois not-for-profit corporation and a Federally Qualified Health Center, serving thousands of Medicaid and foster care customers across the state. The President and CEO of Aunt Martha's is a Latino Male. The COO of Aunt Martha's is an African American male.

Describe in detail the impact to the State if this renewal is not approved?

The Children's Mental Health Act of 2003 (405 ILCS 49/1 et seq.) required HFS to develop protocols for screening and assessment of Medicaid funded children prior to any admission for inpatient psychiatric services. Therefore, if this contract is not renewed, HFS would be violating the Children's Mental Health Act of 2003 and jeopardizing federal funding.

Section V - State Agency Head Signature

A vendor's failure to meet the BEP contract commitment in its contract is a breach of contract. A vendor's BEP contract commitment is a material term of the contract. It is the State's public policy to promote and encourage the economic development of firms certified by the Business Enterprise Program and that these firms participate in the State's procurement process as both prime and subcontractors. The vendor's actions to meet the BEP contract commitment constitute a good faith effort. Despite the failure to satisfy State policy to meet contract goals with BEP subcontractors, I believe that the agency's need for the contract renewal outweighs the State policy.

The State Agency Head's signature cannot be delegated or signed by a designee.

State Agency Head Signature



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Requesting Agency	HFS - Health and Family Services				
Original Contract BidBuy PO Number	16M0000002	Renewal Contract BidBuy REQ Number	16M0000002		
Printed Name	Theresa Eagleson	Title	Director	Date	6/3/2021

Schafer, Lynette

From: Schafer, Lynette
Sent: Monday, June 14, 2021 2:25 PM
To: Klein, Jennifer; Mankowski, Karen
Subject: RE: CARES renewal Good faith effort

Below are the answers.

From: Klein, Jennifer <Jennifer.Klein@illinois.gov>
Sent: Monday, June 14, 2021 1:50 PM
To: Schafer, Lynette <Lynette.Schafer@Illinois.gov>; Mankowski, Karen <Karen.Mankowski@illinois.gov>
Subject: CARES renewal Good faith effort

Good afternoon:

Please see below from Alex.

Hi Jennifer,

Ellen has requested the following information from the agency regarding this contract:

1. Full contract term breakdown including the dates of the initial term, the dates for the renewal terms, and the number of renewals.

7/1/2015 – 6/30/2018

7/1/2018 – 6/30/2020

7/1/2020 – 6/30/2021

This contract had an initial term of 3 years with 7 renewal years to follow.

2. What was the BEP percentage achieved for the initial term, and any other renewal term executed (unless this current renewal is the first renewal option).

FY15 = 9%

FY16 = 10.5%

FY17 = one vendor had 22.1%, 2nd vendor had 2.6%

FY18 = 8%

FY19 = 1%

FY20 = 0%

This information doesn't need to be added to the form. An email works fine.

Thanks,
Alex

Can you please provide me with this information so I can forward this on for Ellen's review?

Thanks,
Jennifer Klein, CPPB
Sr. State Purchasing Officer