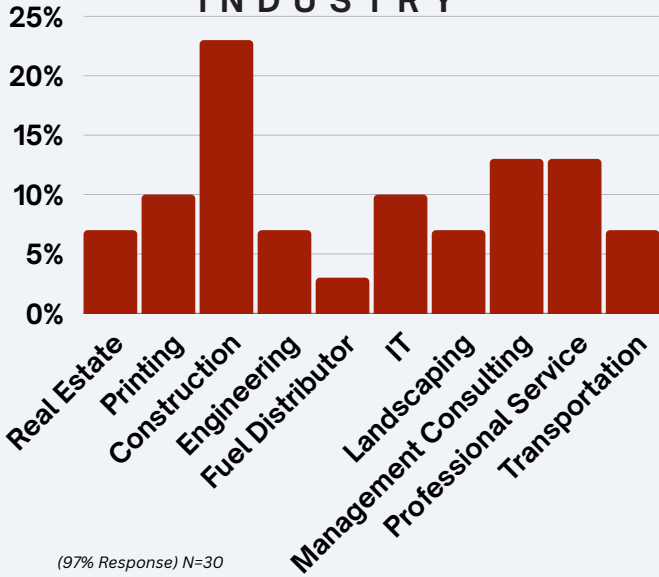


# VETERANS FORUM 2024

## SURVEY RESULTS

### Demographics

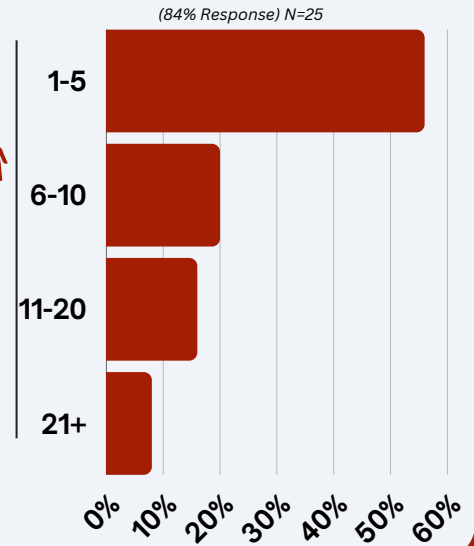
#### INDUSTRY



#### # OF EMPLOYEES

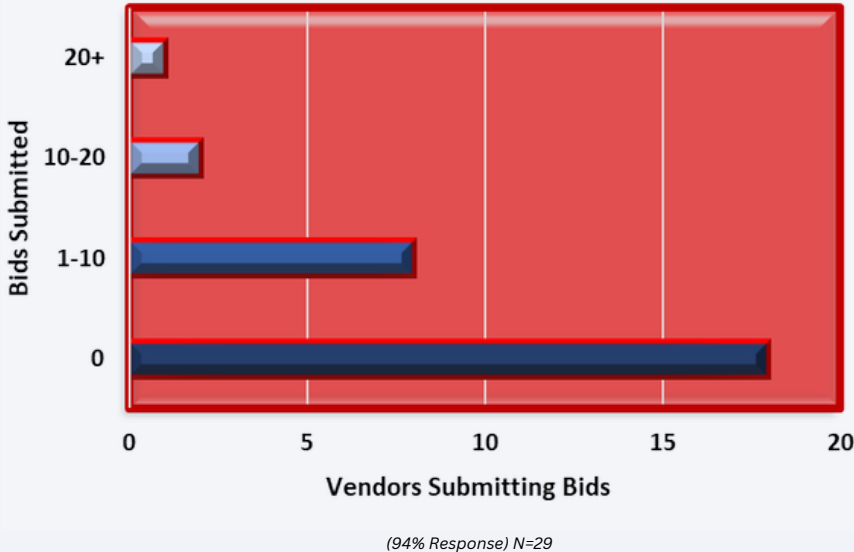


#### YEARS IN BUSINESS

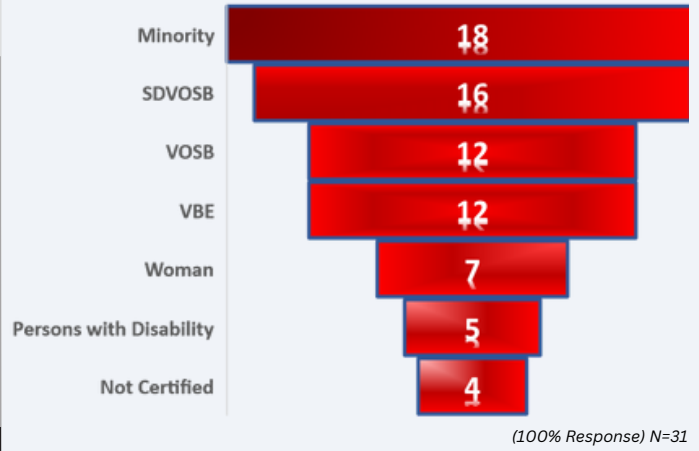


### Participation

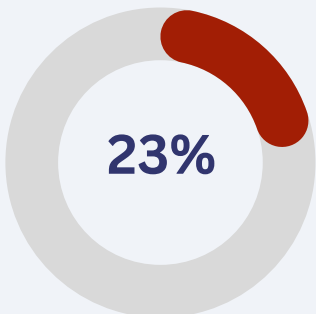
#### BIDS SUBMITTED



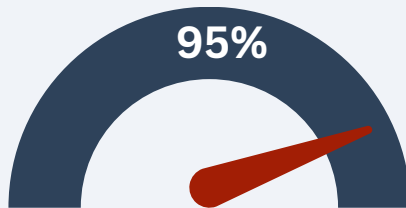
#### CERTIFICATIONS



#### SUBCONTRACTED

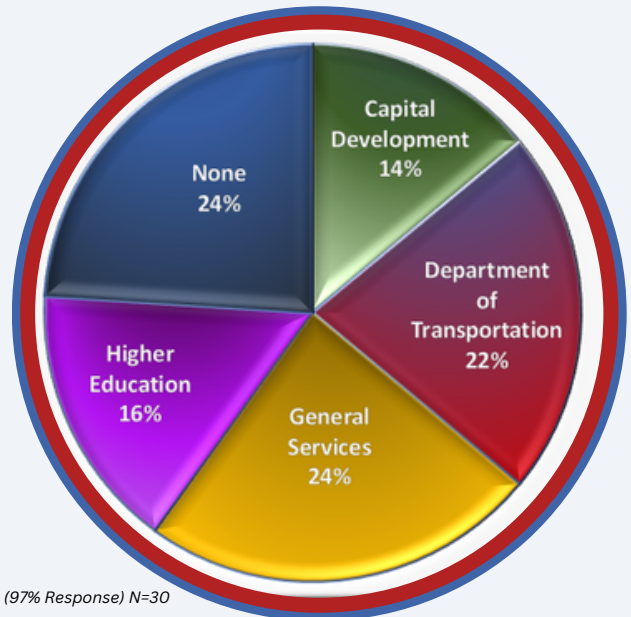


95%



CERTIFIED VENDORS

(100% Response) N=31



REGISTERED BULLETINS

# State Procurement Report Card

## STATE'S HELPFULNESS



(94% Response) N=29

## EASE OF SBSA



(81% Response) N=25

## EASE OF IPG



(94% Response) N=29

## EASE OF CERTIFYING



(97% Response) N=30

## CERTIFICATION AWARENESS



(97% Response) N=30

## Suggestions

- Higher Veteran Goal
- Less Stressful Financial Reporting
- Streamline processes internal to the state agencies
- Email VBE opportunities on upcoming bids
- NAICS in VA Certification transfer to CEI Commodity codes.
- Educate certified companies on what is acceptable and what is not when meeting General contractor demands
- coordinate with ACEC-IL
- Direct Consultation
- Update Websites
- More training Opportunities
- Educate general contractors on working with certified companies
- Match state certificate expiration length to federal
- in Person Seminars
- Veteran Set-Aside
- Require Professional Service to have Veteran Goals
- Chicago Events
- Make Non-Union prevailing wage opportunities require more percentage for VDO SB

The survey results presented here are for informational purposes and are based on responses collected from the CPO-GS between March 1, 2024, and April 3, 2024, in conjunction with the Veteran Forum held on March 21, 2024. It's important to note that the survey data has limitations as it only received 31 responses, making it a small sample of the state's veteran-owned businesses and potentially not representative of the entire population. Additionally, the survey featured 14 non-mandatory questions. While efforts were made to ensure the accuracy and reliability of the data, we cannot guarantee the completeness or validity of the information provided. The primary aim of the survey was to gain insights into the needs and challenges faced by veteran business owners when dealing with state procurement. These results will be utilized to enhance our processes and outreach efforts moving forward.